Release 18.6 Summary
RouteOne System Enhancements – June 2018
RouteOne June 2018 Release 18.6 Enhancements

Credit Application System (CAS)
- Updates to Credit Application in Desktop and Deal Jacket
- New Multi-Select Dropdown added to Credit Application Source and Contract Columns in Desktop
- Enhancements to Compliance Dashboards
- New routing for Text Messages to finance sources

Desking
- New formatted print templates with configurable setup

eContracting
- Ability for customers to re-sign Digital Retail Credit Application
- New dealer email notification on completion of Remote eSigning
- Aftermarket Products now itemized for independent finance sources

Provider Network Integration (Aftermarket)
- New document identity naming convention for Aftermarket Forms

DSP Integrations and Finance Source Onboarding
- New Dealership System Provider integrations
- Newly added finance sources and current list of eContracting finance sources

Dealer Training
- Complimentary system training

All changes are US only unless otherwise noted
We’ve enhanced the Credit Application within Desktop and Deal Jacket to be consistent throughout the RouteOne platform.

This will allow for a consistent look and feel to Credit Applications throughout the RouteOne platform and for you to complete actions in the Credit Application quicker and easier.

Need assistance? Your RouteOne Business Development Manager can assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
CAS: New Multi-Select Dropdown on Desktop

We’ve enhanced the Desktop by adding a new multi-select dropdown to both the ‘Credit App Source’ and ‘Contract’ columns.

You will have the ability to filter deals based on source and contract status to quickly find deals using the new dropdown option.

Need assistance? Your RouteOne Business Development Manager can assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
**CAS: Enhancements to Compliance Dashboards**

Based on dealer feedback, we’ve enhanced our overall, user, and group Compliance Dashboards to improve upon the user experience and workflow process.

Enhancements include:
- A link to the previous version of the Compliance Dashboard
- A checkmark when pie charts are marked 100% compliant
- Saving checkboxes on Compliance Dashboard
- Adding ‘Settings’ to the User and Group Compliance Dashboards
- Adding ‘Table View’ to all three Compliance Dashboards
- Adding explanation for not compliant deals

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We’ve enhanced our text messaging feature to allow you to route messages directly to the credit or funding department within the finance source.

You will be able to route text messages within the RouteOne platform to the credit department of the finance source when referencing the Credit Application, and funding department of the finance source when referencing the eContract, to any finance source supporting this feature, resulting in better communication and faster funding.

Need assistance? Your RouteOne Business Development Manager can assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) orcustomersupport@routeone.com.
Desking: New Print Templates with Configurable Setup

Based on dealer feedback, we’ve improved the usability and functionality of our Desking tool to include newly formatted print templates with a custom configurable setup page.

We’ve added all new modern formatted print templates options for our Desking tool to include:

- Four Squares
- Two Four Squares
- Payment Grid
- Two Payment Grids
- Customer Summary
- Dealer Summary

Now you can choose how much information is displayed on the print templates with our new ‘Configurable Print’ setup page with ‘Header and Details’ Configuration options for each template type.

Need assistance? Your RouteOne Business Development Manager can assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
**eContracting: Re-Sign Digital Retail Credit Applications**

In our ongoing pursuit to continuously improve RouteOne eContracting, we’ve added the ability to allow your customers to re-sign any Credit Application originating from an external source including Digital Retail Credit Applications.

If you’ve changed the Credit Application after the customer has signed it, upon selecting ‘Review’ on the Contract Package, a pop-up message will appear asking if you want the customer to re-sign the Credit Application.

Sign up today! Your RouteOne Business Development Manager can assist you, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
eContracting: Email Notifications for Remote eSigning

We've enhanced the Remote eSigning process within RouteOne eContracting to include the ability to send email notifications to assigned RouteOne users.

When buyers have completed signing the eContract documents through Remote eSigning, an email will be sent to the assigned dealer user who initiated the Remote eSigning invitation. This will allow Finance Managers and Dealer users to know when signatures are complete and allow you to apply signatures and complete the deal in a timely manner.

Your Dealer System Administrator (DSA) may provide two additional email addresses to send the Remote eSigning completion email notifications to within the Admin setup page. If a user is out of the office, the additional emails specified by the DSA will allow others to monitor and complete Remote eSigning sessions.

Sign up today! Your RouteOne Business Development Manager can assist you, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
**eContracting:** Aftermarket Products Now Itemized for Independent Finance Sources

In our ongoing pursuit to continuously improve RouteOne eContracting, we’ve further itemized Aftermarket products in the ‘Other Charges and Insurance/Warranty’ section of the Contract Worksheet.

For ease of use, the most commonly sold products are now listed at the top, plus you will have the ability to add/remove additional products within this section.

![Screenshot of the 'Other Charges and Insurance/Warranty' section of the Contract Worksheet]

Sign up today! Your RouteOne Business Development Manager can assist you, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
Provider Network Integration: Enhancements

We’ve enhanced our Provider Network to further improve the user’s experience by updating the naming convention for Aftermarket Forms in RouteOne eContracting.

Identify Aftermarket Forms in RouteOne eContracting much easier with the new naming convention.

Need assistance? Your RouteOne Business Development Manager can assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
## Integration & Onboarding: New DSP and Finance Source Partners

<table>
<thead>
<tr>
<th>New DSP Integrations</th>
<th>New Finance Sources</th>
<th>eContracting Finance Sources (Continued)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deliver My Ride</td>
<td>Commodore Perry FCU</td>
<td>Ford Motor Credit</td>
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<tr>
<td>Vantage Finance</td>
<td>Credit Union West</td>
<td>GM Financial</td>
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<td>Motorsight (Canada)</td>
<td>F&amp;M Bank</td>
<td>GM Lease</td>
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<td>Quantech (Canada)</td>
<td>First Atlantic Auto Credit, LLC</td>
<td>Horizons FCU</td>
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<td>GTE Financial FCU</td>
<td>Jaguar Financial Group</td>
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<td>Minnco CU</td>
<td>Jefferson Bank of Missouri</td>
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<td>Right Direction Financial Services</td>
<td>Keesler Federal CU</td>
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<td>Total Community CU</td>
<td>Kern FCU</td>
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<td><strong>eContracting Finance Sources</strong></td>
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<td>1st Community CU</td>
<td>Land Rover Financial Group</td>
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<td></td>
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<td>AmeriCredit</td>
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<td>AMOCO FCU</td>
<td>Mazda Capital Services</td>
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<td>Bank of America</td>
<td>Mid Florida CU</td>
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<td>Capital One Auto Finance</td>
<td>Regions Financial Corporation</td>
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<td>FNCB Bank</td>
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<td><strong>Continued</strong></td>
<td>Westlake Financial</td>
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RouteOne offers more than 170 dealer system providers and 1,500 finance sources. Click [here](#) to view our list of DSP providers, and [here](#) for our list of available finance sources.
**Training: Complimentary Dealer Training**

Training on the **RouteOne platform** is held every Tuesday from 11:00 am – 12:00 pm (Eastern)


Detailed **eContracting** training is held every Thursday from 1:30 pm – 2:30 pm (Eastern)


**Finance Source** focused eContracting training is available for TFS/LFS, FMCC, and GM Financial dealers.

To view session details and to register for any of our trainings, click the ‘Training’ tab within the ‘News / Info’ page, or click [here](http://www.routeone.com/support-and-training).

Your RouteOne Business Development Manager can also assist you with your questions, or you can contact RouteOne Customer Support at 1-866-ROUTE-01 (option 4, then option 6) or customersupport@routeone.com.
RouteOne Service Desk/Customer Support

1.866.768.8301
Monday – Friday: 6:00 am – Midnight (Eastern)
Saturday: 9:00 am – 9:00 pm (Eastern)

Email: r1support@routeone.com