

Enjoy the Benefits of RouteOne Exclusivity

Create order out of chaos. Dealer groups that use the same credit aggregation and eContracting platform system-wide enjoy benefits like compliance oversight, stronger lender relations, and advanced analytics.



Gain Complete Compliance Oversight



Finally get a handle on all your compliance with *RouteOne exclusivity*.

- Create ONE manageable compliance process across all of your dealerships
- Automate and control group processes and strategies
- Aggregate your group dashboard and view data down to dealer user-level
- Access to 60 days of dealer compliance activity logs
- Enable **Activity Alerts** to help detect suspicious activity like Social Security Number fraud
- Set compliance activities like **Red Flag** and **Credit Score Disclosure Notices** to auto-run

Enhance Your Lender Relationships

Define your business rules with *RouteOne exclusivity*.

- eContract with our growing list of nearly 60 finance sources and reduce CIT
- Set your preferred finance source at the dealership level
- Enable auto-submit on incoming web applications based on business rules you define
- Create consistent, easy-to-monitor processes for F&I services in every store

Cost Savings

Pick and choose from our services to build the solutions your dealers need. RouteOne subscriptions are optional and pricing is month-to-month. No long-term commitment required. You will not pay for services you no longer need.

Take Advantage of Our Advanced Analytics

All your data can be in one place for meaningful and timely management decisions with *RouteOne exclusivity*.

- Lender decision and funding time
- Book-to-Look stats
- eContract vs paper contract performance
- Data accessible back 25 months
- On demand exportable summary and detail reports

Digital Retail Services

RouteOne integrates with 170+ dealership service providers (DSPs), so you can use the application program interfaces (API's) you require. Take advantage of our consultation services to apply a consistent online strategy within a branded workflow you control.

Custom Integrations

Data transfers via Secure File Transfer Protocol (SFTP) of all group data for your own warehousing and internal analytics.

Integrate like a DMS when you connect your proprietary systems directly to RouteOne to streamline the data exchange and reduce duplicate data entry.

Service and Support

RouteOne boasts a Business Development Team comprised of 40+ members. In-field Business Development Managers deliver personalized in-store sales, training, and support services, and our dedicated in-house Business Development Representatives are happy to assist you over the phone.

Reach out today for information on training, products, or custom solutions.



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