

# You Control. We Support.



**We deliver products that support your ability to meet your customers' growing demands for greater flexibility in sales and financing while leaving you in control of the profits and process.**

- Mission: We provide systems and services of choice for dealers and finance sources in the vehicle financing industry
- Established: 2002
- Customers: 18,000+ franchise and independent dealers and 1,300+ finance sources
- Offices: Headquarters in Farmington Hills, MI | Canadian subsidiary in Markham, Ontario (suburb of Toronto)

Our core credit application system is complimentary to dealers and designed to make your life a whole lot easier. You can choose from a suite of premium products that will give you everything you need to work efficiently and maximize your sales goals.

## CREDIT APPLICATION AND CONTRACTING

- Credit Application System — Complimentary to dealers
- eContracting — Speeds the contract and funding process
- Finance Source Access — Access to 1,300+ finance sources

## COMPLIANCE

- SecureDocOne — Securely stores all electronic credit documents
- Adverse Action Notice Mailing Service — Automatically mails notices on your behalf based on criteria you choose
- IDOne — Full service ID verification and authentication tool
- Compliance Dashboard & Reporting — View potential compliance trouble spots, and manage your compliance processes with detailed reporting
- Credit Score Disclosure Notices — Print Credit Score Disclosure Notices with pre-populated customer information both manually (as needed) and automatically (based on Credit Bureau pulls)
- Privacy Policy Form Builder — Create a Privacy Notice tailored specifically to your dealership's policies
- Dealer Rate Exception Form — Document reasons for standard markup rate deviations

### Quick Links

**Dealer Participation Agreement**  
[www.routeone.com/dpa](http://www.routeone.com/dpa)

**Regional Business Development Manager**  
[www.routeone.com/salesteam](http://www.routeone.com/salesteam)

**Videos**  
[www.routeone.com/videos](http://www.routeone.com/videos)

**Product Sheets**  
[www.routeone.com/productsheets](http://www.routeone.com/productsheets)

## DESKING

- Desking Tool — Compare multiple financing and vehicle options with a single click. Provides an enhanced purchase experience with accurate deal rates and programs that are backed by a guarantee\*

## DIGITAL RETAIL SERVICES

- FinanceConnect Credit Application — Online customizable credit application (web and mobile)
- Online Credit Application — General Motors
- OEM Loyalty Credit Card Prescreening — GM, Chrysler, Toyota, and Lexus

## INTEGRATION SERVICES

- DMS/DSP Integrations — Integration partnerships with 125+ Dealer Service Providers
- Credit Bureau Integration — Credit bureaus access directly in the RouteOne system

## WORKFLOW

- Vehicle Values — Automatically pull vehicle values from Black Book®, Kelley Blue Book®, and N.A.D.A. Official Used Car Guide®
- Reporting Suite — Access reports to better track finance performance
- Payoff Quote — Obtain real-time payoff amounts from a customer's account
- Mobile Access — Access deals on the move via web browser or mobile application

*\*See the RouteOne Desking DPA Addendum Agreement for specific guarantee information including exclusions and limitations.*

## GET STARTED TODAY. IT'S SIMPLE.

You can get started with RouteOne today by submitting a Dealer Participation Agreement (DPA) found at [www.routeone.com/dpa](http://www.routeone.com/dpa). Once enrolled, your DSA can subscribe to RouteOne products in the Admin tab of the RouteOne system, under Premium Services. If you have any further questions, reach out to your RouteOne Business Development Manager at [www.routeone.com/salesteam](http://www.routeone.com/salesteam), or call 866.768.8301.